



Middleton-Cross Plains Area School District

Financial Planning Program

Presented by:

PMA Financial Network, Inc.

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Financial Planning Program

Description of the Program

- **What is the Financial Planning Program (FPP)?**
 - The Financial Planning Program is set of complex financial tools designed to assist school administration in efficiently modeling financial projections on an ongoing basis.



Financial Planning Program

Accuracy of the Program

- **How accurate are the results?**
 - How accurate are the assumptions?
 - All revenue and expenditure assumptions have been provided by the School District.
 - Assumptions are constantly changing.
 - Many variables can significantly impact projections.
 - How accurate are enrollment projections?
 - How accurate is the Budget?
 - Most Revenue and Expenditure projections are based on the current budget.



Financial Planning Program

Confidence

- How should we interpret the results?
 - 1st year (FY2010-11) and 2nd year (FY2011-12): - Very Confident
 - 3rd, 4th, and 5th year: - Less Confident due to variability of assumptions; assumptions become less reliable
 - Margin of error grows with every year of projections.



Financial Planning Program

Data Elements

- ❑ Five Years of Audited Annual Reports
- ❑ Current Budget (FY2009-10) – base for projections
- ❑ Detailed Enrollment History and Projections
- ❑ Student/Teacher (Certified Staff) Ratios
- ❑ Salary Schedule
- ❑ Benefits Provided
- ❑ Equalized Assessed Valuation History and Projections
- ❑ Revenue Limit and General State Aid Calculations
- ❑ Aid and Revenue Limit variables and assumptions





Middleton-Cross Plains Area School District

General Fund - History Summary

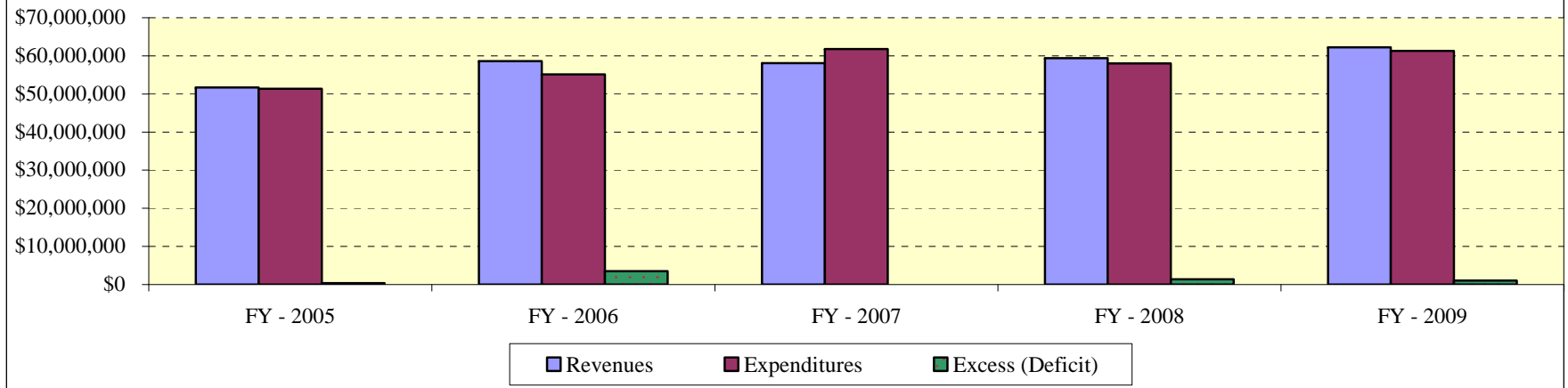
	Actual Revenues & Expenditures								
	FY - 2005	FY - 2006	% Change	FY - 2007	% Change	FY - 2008	% Change	FY - 2009	% Change
REVENUE									
Local Sources	\$37,319,633	\$37,285,470	-0.1%	\$39,248,836	5.3%	\$44,076,400	12.3%	\$46,958,536	6.5%
State Sources	\$13,007,927	\$15,769,718	-12.3%	\$16,262,025	3.1%	\$14,146,109	-13.0%	\$13,518,527	-4.4%
Federal Sources	\$591,813	\$602,180	1.8%	\$479,995	-20.3%	\$579,208	20.7%	\$608,939	5.1%
Other	\$783,180	\$4,969,792	534.6%	\$2,082,853	-58.1%	\$626,423	-69.9%	\$1,182,876	88.8%
TOTAL REVENUE	\$51,702,553	\$58,627,160	13.4%	\$58,073,708	-0.9%	\$59,428,141	2.3%	\$62,268,877	4.8%
EXPENDITURES									
Salary and Benefits	\$37,896,803	\$39,767,925	4.9%	\$42,251,990	6.2%	\$43,440,515	2.8%	\$45,264,512	4.2%
Other Objects	\$13,431,515	\$15,365,886	14.4%	\$19,566,767	27.3%	\$14,595,964	-25.4%	\$16,015,645	9.7%
TOTAL EXPENDITURES	\$51,328,317	\$55,133,811	7.4%	\$61,818,757	12.1%	\$58,036,479	-6.1%	\$61,280,157	5.6%
EXCESS (DEFICIT) REVENUE OVER EXPENDITURES	\$374,236	\$3,493,349		(\$3,745,048)		\$1,391,662		\$988,720	
BEGINNING FUND BALANCE	\$8,106,106	\$8,480,341	4.6%	\$11,973,690	41.2%	\$8,228,642	-31.3%	\$9,620,304	16.9%
ENDING FUND BALANCE	\$8,480,341	\$11,973,690	41.2%	\$8,228,642	-31.3%	\$9,620,304	16.9%	\$10,609,024	10.3%
FUND BALANCE AS % OF EXPENDITURES	16.52%	21.72%		13.31%		16.58%		17.31%	



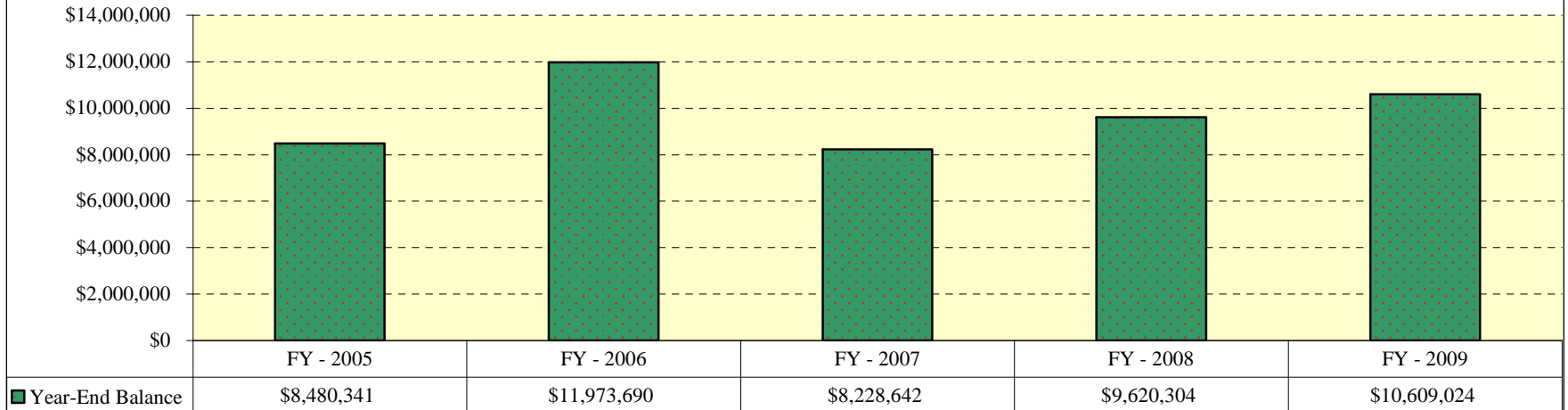
Middleton-Cross Plains Area School District

General Fund - History Summary

Revenue vs. Expenditures



Fund Balances



Middleton-Cross Plains Area School District

Financial Planning Program

Summary of Key Assumptions

■ **Enrollment Projections**

- Projections were prepared by the District.
 - Enrollment is projected to remain flat for FY2010-11
 - Resident enrollment is projected to increase by 82, 115, 93, and 88 students for FY2011-12 through FY2014-15 respectively
 - Non-Resident Enrollment is projected to decrease by an average of 13 students per year over the next four years and remain level in FY2014-15 (year 5)

■ **Revenue**

- Revenue growth is a primarily a function of student enrollment and per pupil increases established annually by the State.
 - Per pupil revenue adjustments is projected to increase by \$200/member for all years.
 - Equalized assessed valuation for the District is projected to increase by 2% for FY2010-11 and by an additional 1% per year for the next four fiscal years.

■ **Expenditures**

- Salaries and benefits projections are consistent with current and projected bargaining agreements.
 - Staffing projections include eight (8) teacher retirements over the next five years.
- Costs controllable by the District are projected to increase at an average of 1% per year
- Costs such as utilities and fuel are projected to increase at rates consistent with historical trends.

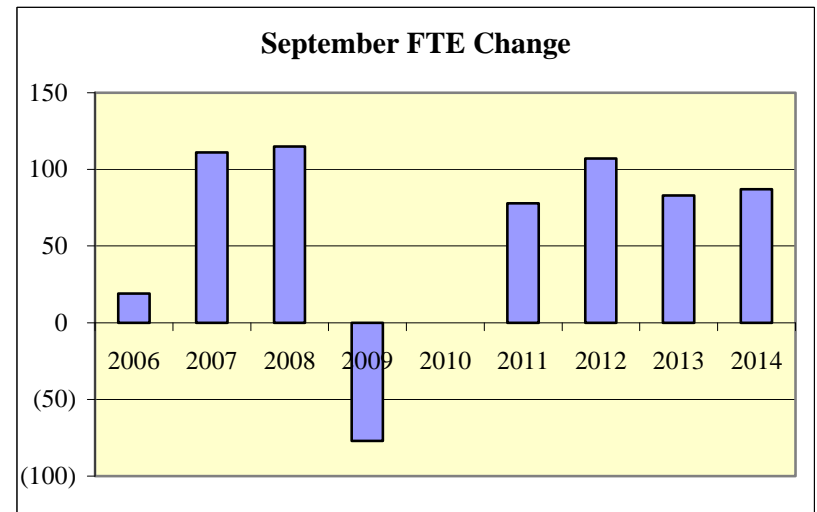
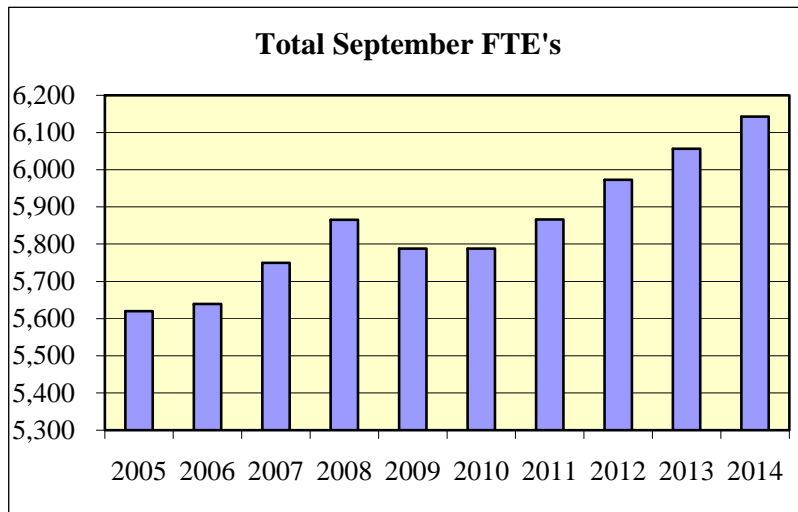




Revenue Limit Membership

September Counts	Actual Enrollment					Projected Enrollment				
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Summer School	4	4	5	5	6	6	6	6	6	6
Summer School (40%)	2	2	2	2	2	2	2	2	2	2
September FTE	5,618	5,637	5,748	5,863	5,786	5,786	5,864	5,971	6,054	6,141
Total FTE	5,620	5,639	5,750	5,865	5,788	5,788	5,866	5,973	6,056	6,143
FTE Change		19	111	115	(77)	0	78	107	83	87
% Change		0.34%	1.97%	2.00%	-1.31%	0.00%	1.35%	1.82%	1.39%	1.44%

Current Average	Actual				Projected				
	FY-2009	FY-2009	FY-2009	FY-2010	FY-2011	FY-2012	FY-2013	FY-2014	FY-2015
Change	5,625	5,670	5,751	5,801	5,814	5,814	5,876	5,965	6,057
% Change		45	81	50	13	0	62	89	92
% Change		0.80%	1.43%	0.87%	0.22%		1.07%	1.51%	1.54%





Middleton-Cross Plains Area School District

General Fund - Projection Summary

	BUDGET 2010	PROJECTIONS									
		FY - 2011	% Change	FY - 2012	% Change	FY - 2013	% Change	FY - 2014	% Change	FY - 2015	% Change
REVENUE											
Local Sources	\$49,788,789	\$52,782,224	6.0%	\$55,547,823	5.2%	\$58,630,241	5.5%	\$61,902,609	5.58%	\$65,109,574	5.2%
State Sources	\$11,607,535	\$10,077,672	-13.2%	\$8,750,931	-13.2%	\$7,626,573	-12.8%	\$6,665,863	-12.6%	\$5,841,965	-12.4%
Federal Sources	\$1,052,623	\$1,052,623	0.0%	\$1,052,623	0.0%	\$1,052,623	0.0%	\$1,052,623	0.0%	\$1,052,623	0.0%
Other	\$1,235,841	\$1,192,163	-3.5%	\$1,113,140	-6.6%	\$1,014,283	-8.9%	\$952,468	-6.1%	\$961,826	1.0%
TOTAL REVENUE	\$63,684,788	\$65,104,682	2.2%	\$66,464,517	2.1%	\$68,323,720	2.8%	\$70,573,564	3.3%	\$72,965,988	3.4%
EXPENDITURES											
Salary and Benefits	\$47,749,191	\$49,396,640	3.5%	\$51,239,489	3.7%	\$53,375,592	4.2%	\$55,565,690	4.1%	\$57,843,206	4.1%
Other Objects	\$16,170,689	\$16,946,330	4.8%	\$18,255,693	7.7%	\$18,830,632	3.1%	\$19,419,378	3.1%	\$20,107,011	3.5%
TOTAL EXPENDITURES	\$63,919,880	\$66,342,970	3.8%	\$69,495,183	4.8%	\$72,206,223	3.9%	\$74,985,068	3.8%	\$77,950,217	4.0%
EXCESS (DEFICIT)											
REVENUE OVER EXP.	(\$235,092)	(\$1,238,288)		(\$3,030,666)		(\$3,882,504)		(\$4,411,504)		(\$4,984,229)	
Excess (Deficit) Over Previous Fiscal Year		(\$1,003,196)		(\$1,792,378)		(\$851,838)		(\$529,000)		(\$572,725)	
BEGINNING FUND BALANCE	\$10,609,024	\$10,373,932	-2.2%	\$9,135,644	-12%	\$6,104,979	-33%	\$2,222,475	-64%	(\$2,189,029)	-198%
ENDING FUND BALANCE	\$10,373,932	\$9,135,644	-12%	\$6,104,979	-33%	\$2,222,475	-64%	(\$2,189,029)	-198%	(\$7,173,258)	228%
FUND BALANCE AS % OF EXPENDITURES	16.23%	13.77%		8.78%		3.08%		-2.92%		-9.20%	

Middleton-Cross Plains Area School District

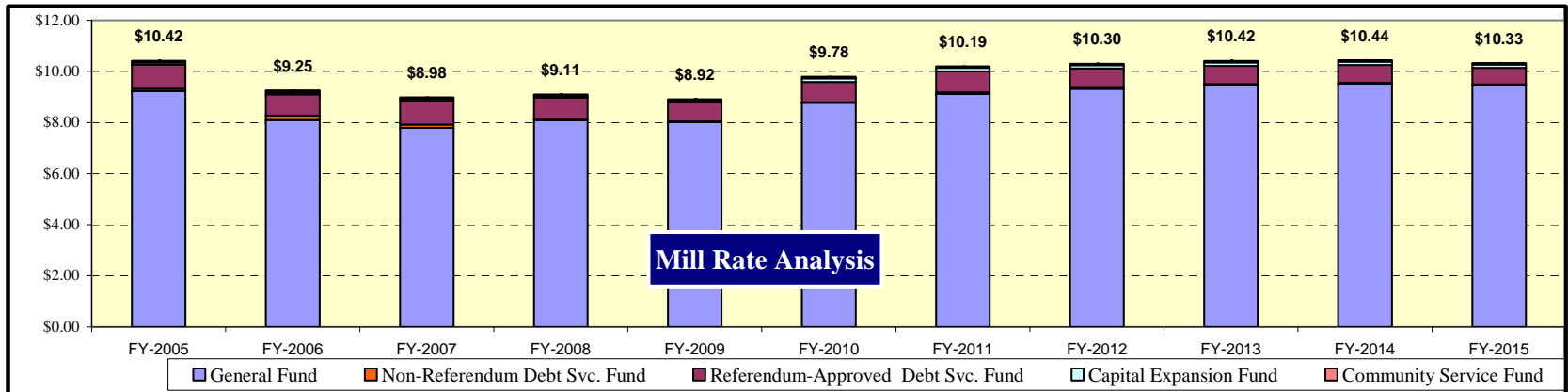


Tax Levy Analysis

Tax Levy	Actual					Budget FY-2010	Projections				
	FY-2005	FY-2006	FY-2007	FY-2008	FY-2009		FY-2011	FY-2012	FY-2013	FY-2014	FY-2015
Fund 10 General Fund	\$36,323,246	\$35,883,919	\$37,760,737	\$42,595,902	\$45,750,265	\$48,772,757	\$51,715,820	\$54,433,589	\$57,514,228	\$60,763,716	\$63,944,044
Fund 10 Property Tax Charge Back	\$100,175	\$45,907	\$15,798	\$46,599	\$19,812	\$757	\$40,000	\$40,000	\$20,000	\$20,000	\$20,000
Total General Fund Levy	\$36,423,421	\$35,929,826	\$37,776,535	\$42,642,501	\$45,770,077	\$48,773,514	\$51,755,820	\$54,473,589	\$57,534,228	\$60,783,716	\$63,964,044
Percent Change		-1.36%	5.14%	12.88%	7.33%	6.56%	6.11%	5.25%	5.62%	5.65%	5.23%
Fund 38 Non-Ref. Debt Svc.	\$333,000	\$756,869	\$647,075	\$108,313	\$107,500	\$104,500	\$334,274	\$232,774	\$232,773	\$232,772	\$237,773
Percent Change		127.29%	-14.51%	-83.26%	-0.75%	-2.79%	219.88%	-30.36%			2.15%
Fund 39 Ref. Approved Debt Svc.	\$3,736,308	\$3,713,519	\$4,488,208	\$4,514,672	\$4,307,216	\$4,423,915	\$4,627,323	\$4,382,079	\$4,391,869	\$4,383,319	\$4,387,341
Percent Change		-0.61%	20.86%	0.59%	-4.60%	2.71%	4.60%	-5.30%	0.22%	-0.19%	0.09%
Fund 41 Capital Expansion Fund	\$300,000	\$325,000	\$325,000	\$325,000	\$350,000	\$775,000	\$775,000	\$775,000	\$800,000	\$825,000	\$850,000
Percent Change		8.33%			7.69%	121.43%			3.23%	3.13%	3.03%
Fund 80 Community Service Fund	\$258,534	\$297,706	\$317,883	\$332,593	\$345,965	\$339,913	\$355,000	\$370,000	\$385,000	\$405,000	\$425,000
Percent Change		15.15%	6.78%	4.63%	4.02%	-1.75%	4.44%	4.23%	4.05%	5.19%	4.94%
Total Levy	\$41,051,263	\$41,022,920	\$43,554,701	\$47,923,079	\$50,880,758	\$54,416,842	\$57,847,417	\$60,233,442	\$63,343,869	\$66,629,807	\$69,864,158
Percent Change		-0.07%	6.17%	10.03%	8.43%	6.95%	6.30%	4.12%	5.16%	5.19%	4.85%

Equalized Valuation (TIF Out)	FY-2005	FY-2006	FY-2007	FY-2008	FY-2009	FY-2010	FY-2011	FY-2012	FY-2013	FY-2014	FY-2015
	\$3,941,512,825	\$4,436,287,053	\$4,848,720,348	\$5,262,000,354	\$5,705,829,252	\$5,563,631,129	\$5,674,903,752	\$5,845,150,864	\$6,078,956,899	\$6,382,904,744	\$6,765,879,028
Percent Change		12.55%	9.30%	8.52%	8.43%	-2.49%	2.00%	3.00%	4.00%	5.00%	6.00%

Mill Rate	FY-2005	FY-2006	FY-2007	FY-2008	FY-2009	FY-2010	FY-2011	FY-2012	FY-2013	FY-2014	FY-2015
Fund 10 General Fund	\$9.24	\$8.10	\$7.79	\$8.10	\$8.02	\$8.77	\$9.12	\$9.32	\$9.46	\$9.52	\$9.45
Fund 38 Non-Ref. Debt Svc.	\$0.08	\$0.17	\$0.13	\$0.02	\$0.02	\$0.02	\$0.06	\$0.04	\$0.04	\$0.04	\$0.04
Fund 39 Ref. Approved Debt Svc.	\$0.95	\$0.84	\$0.93	\$0.86	\$0.75	\$0.80	\$0.82	\$0.75	\$0.72	\$0.69	\$0.65
Fund 41 Capital Expansion Fund	\$0.08	\$0.07	\$0.07	\$0.06	\$0.06	\$0.14	\$0.14	\$0.13	\$0.13	\$0.13	\$0.13
Fund 80 Community Service Fund	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06	\$0.06
Mill Rate Total	\$10.42	\$9.25	\$8.98	\$9.11	\$8.92	\$9.78	\$10.19	\$10.30	\$10.42	\$10.44	\$10.33
Percent Change		-11.23%	-2.92%	1.45%	-2.09%	9.64%	4.19%	1.08%	1.17%	0.19%	-1.05%



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